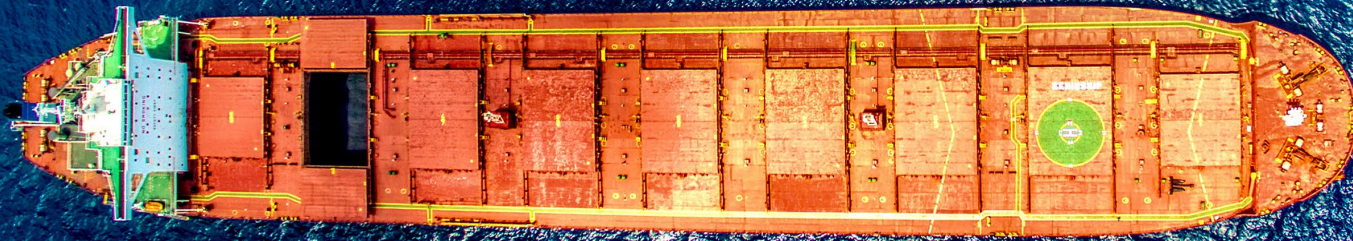




# Second Quarter & First Half 2024 Financial Results Presentation



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Seanergy Maritime Holdings Corp.

# Important Disclosures



This document contains forward-looking statements. Forward-looking statements include, but are not limited to, statements regarding the Company's management's expectations, hopes, beliefs, intentions or strategies regarding the future and other statements that are other than statements of historical fact, including with respect to market trends, vessels we have agreed to acquire and pending litigation. In addition, any statements that refer to projections, forecasts or other characterizations of future events or circumstances, including any underlying assumptions, are forward-looking statements. The words "anticipate", "believe", "continue", "could", "estimate", "expect", "intend", "may", "might", "plan", "possible", "potential", "predict", "project", "should", "would" and similar expressions may identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking. These statements are based upon various assumptions, many of which are based, in turn, upon further assumptions, including without limitation, management's examination of historical operating trends, data contained in the Company's records and other data available from third parties. Although management believes that these assumptions were reasonable when made, because these assumptions are inherently subject to significant uncertainties and contingencies which are difficult or impossible to predict and are beyond the Company's control, the Company cannot assure you that it will achieve or accomplish these expectations, beliefs or projections. Actual results may differ materially from those expressed or implied by such forward-looking statements.

Factors that could cause actual results to differ materially from those discussed in the forward-looking statements include, but are not limited to: the Company's operating or financial results; the Company's liquidity, including its ability to service its indebtedness; competitive factors in the market in which the Company operates; shipping industry trends, including charter rates, vessel values and factors affecting vessel supply and demand; future, pending or recent acquisitions and dispositions, business strategy, impacts of litigation, areas of possible expansion or contraction, and expected capital spending or operating expenses; risks associated with operations outside the United States; broader market impacts arising from war (or threatened war) or international hostilities, such as between Russia and Ukraine; risks associated with the length and severity of pandemics (including COVID-19), including effects on demand for dry bulk products and the transportation thereof; and other factors listed from time to time in the Company's filings with the SEC, including its most recent annual report on Form 20-F. These factors could cause actual results or developments to differ materially from those expressed in any of the forward-looking statements. Consequently, there can be no assurance that actual results or developments anticipated in this document will be realized or, even if substantially realized, that they will have the expected consequences to, or effects on, the Company. Given these uncertainties, you are cautioned not to place undue reliance on such forward-looking statements. Except to the extent required by law, the Company expressly disclaims any obligations or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Company's expectations with respect thereto or any change in events, conditions or circumstances on which any statement is based.

Certain financial information and data contained in this presentation is unaudited and does not conform to generally accepted accounting principles ("GAAP") or to Securities and Exchange Commission Regulations. We may also from time to time make forward-looking statements in our periodic reports that we will furnish to or file with the Securities and Exchange Commission, in other information sent to our security holders, and in other written materials. We caution that assumptions, expectations, projections, intentions and beliefs about future events may and often do vary from actual results and the differences can be material. This presentation includes certain estimated financial information and forecasts that are not derived in accordance with GAAP. The Company believes that the presentation of these non-GAAP measures provides information that is useful to the Company's shareholders as they indicate the ability of Seenergy, to meet capital expenditures, working capital requirements and other obligations. The TCE guidance is based on certain assumptions, including projected utilization, and there can be no assurance that these assumptions and the resulting TCE estimates will be realized. TCE estimates include certain floating (index) to fixed rate conversions concluded in previous periods. For vessels on index-linked T/Cs, the TCE realized will vary with the underlying index, and for the purposes of this guidance, the BCI rate assumed for the remaining operating days of an index-linked T/C is equal to the average FFA rate of approximately \$22,977 per day for the remaining days of the third quarter of 2024 based on the FFA curve as of July 29, 2024. EBITDA projections are based on certain assumptions, including no change to the current composition of our fleet, fleet utilization or commissions and expenses, including operating and general & administrative expenses, based on the historical performance of the Company in 2023. EBITDA projections exclude extraordinary items such as gain/loss on vessel sales, loan refinancing etc. There can be no assurance that these assumptions and the resulting projections will be realized. As a result, the above projections constitute forward-looking statements and are subject to risks and uncertainties, including possible material adjustments to the projections disclosed.

While all the information in this document is believed to be accurate, the Company makes no warranty, express or implied as to the completeness or accuracy of such information, nor can it accept responsibility for errors appearing in the document. Certain information contained herein has been provided by third parties and has not been independently verified, and the Company does not represent or endorse the accuracy or reliability of any such information. This document is subject to revisions and amendments without notice by the Company and without obligation to notify any recipient of any such amendment.

# Record results for Q2 and 1<sup>st</sup> Half 2024



	2024	2023		2024	2023
Record 2 <sup>nd</sup> quarter & 1 <sup>st</sup> half profitability	\$43.1 m	\$28.3 m	Net Revenue	\$81.4 m	\$46.4 m
	\$28.0 m	\$15.7 m	Adj. EBITDA <sup>1</sup>	\$51.2 m	\$19.6 m
	\$14.1 m	\$0.7 m	Net Income	\$24.3 m	-\$3.5 m
Significant Return of Capital to Shareholders	<ul style="list-style-type: none"> <li>✓ Revised dividend policy designed to increase return of capital to our shareholders</li> <li>✓ A cash dividend of \$0.25 per share is declared for Q2 2024</li> <li>✓ \$34.7<sup>2</sup> million in cash dividends (or \$1.85 per share) declared since March 2022</li> <li>✓ Stock buybacks of \$2.7 million at an average price of \$9.24<sup>3</sup> per share in 2024</li> <li>✓ \$42.9 million in securities repurchases since Q4 2021</li> </ul>				
	<ul style="list-style-type: none"> <li>✓ Delivery of the 181,392 dwt Japanese-built M/V Iconship</li> <li>✓ Agreed to acquire a 2012-built Japanese Capesize with expected delivery in Q3</li> </ul>				
	<ul style="list-style-type: none"> <li>✓ Completed financing &amp; refinancing transactions of \$58.3 million in 2024 so far, extending the overall debt profile and reducing the Company's average interest rate</li> <li>✓ Retained a modest fleet LTV at approx. 40%<sup>4</sup></li> </ul>				
	<ul style="list-style-type: none"> <li>✓ Strong first half of the year, with the BCI averaging \$23,476 per day</li> <li>✓ Strong volume of shipments coincided with limited effective vessel supply due to low orderbook, canal disruptions and environmental regulations</li> </ul>				
Disciplined fleet expansion					
Debt optimization					
Capesize market					

1. Please refer to the appendix for the relevant definitions and reconciliation of non-GAAP to the respective GAAP measures

2. Including the \$5.2 million declared but not paid yet for Q2 2024

3. Including fees and commissions

4. Fleet LTV is calculated by dividing our senior loans, finance lease liability and other financial liabilities by the market value of our fleet based on third-party broker valuations, as of June 30, 2024

## Our Board of Directors will determine quarterly dividends to shareholders, based on:

- ✓ 50% of our net operating cash flow from the previous quarter as derived in the respective cash flow statement for the period.
  - Less **debt repayments** (this amount captures loan facilities, finance lease liabilities and other financial liabilities)
  - Less discretionary **quarterly reserve** (this amount will be assessed on a quarterly basis taking into consideration (a) the **share buybacks** completed during the quarter, (b) upcoming **capital expenditures** for vessel acquisitions and (c) **targeted liquidity buffer**)



Strategic decision underlining our commitment to deliver **increased shareholder returns**, the **financial health of our Balance Sheet**, and our confidence in **Seanergy's future growth prospects**.



Designed to achieve a balance between **capital return to shareholders** and **sustainable fleet growth**.



Increasing 2Q 2024 dividend: Dividend of **\$0.25 per share** with respect to 2Q 2024, declared on August 5, 2024, **payable** on/about **October 10, 2024**. **Record Date** as of **September 27, 2024**.

# Prioritizing Shareholder Returns



Since Q4 2021

**\$26.2 million**  
in regular dividends<sup>1</sup>

**\$8.6 million**  
in special dividends

**\$1.85 per share**

**\$6.0 million**  
in share and warrants  
buybacks

**\$36.9 million**  
in convertible note  
buybacks<sup>2</sup>

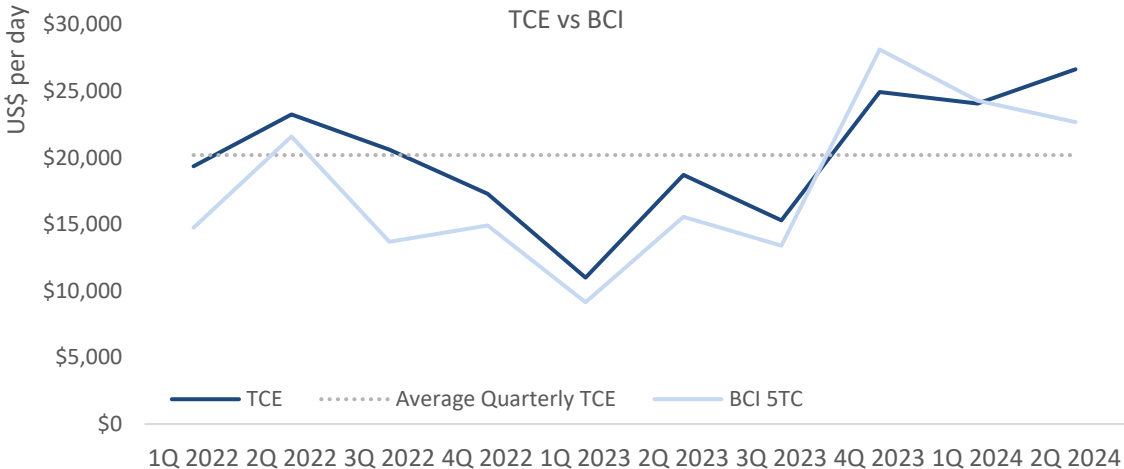
**\$77.7 million**  
total shareholder  
returns

1. Including the \$5.2 million declared but not paid yet for Q2 2024  
2. Excluding the \$3.6 million conversion of notes exercised by the note holder

# Commercial Snapshot



- Significant outperformance of the BCI in both Q2 and H1 2024:
  - Q2 2024: \$26,636 (18% over BCI)
  - H1 2024: \$25,365 (8% over BCI)
- 99.5% fleet utilization in H1 of 2024
- 67% of operating days for Q3 2024 fixed at an average TCE rate of approximately \$27,240
- TCE<sup>1</sup> guidance for Q3 2024 at \$25,500 based on current FFA curve<sup>2</sup>
- 39% of operating days for H2 2024 fixed at a gross average rate of \$29,300
- Half of our fleet is scrubber fitted - scrubber premium on top of base rates
- 100% of our fleet is currently chartered on BCI-linked time-charters



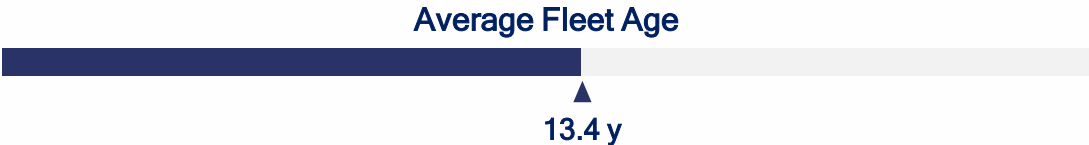
H1 24 TCE performance over BCI



fleet utilization in H1 24



scrubber fitted vessels



1. Please refer to the appendix for the relevant definition and calculation of TCE  
 2. FFA curve as of July 29, 2024

# Financial Snapshot



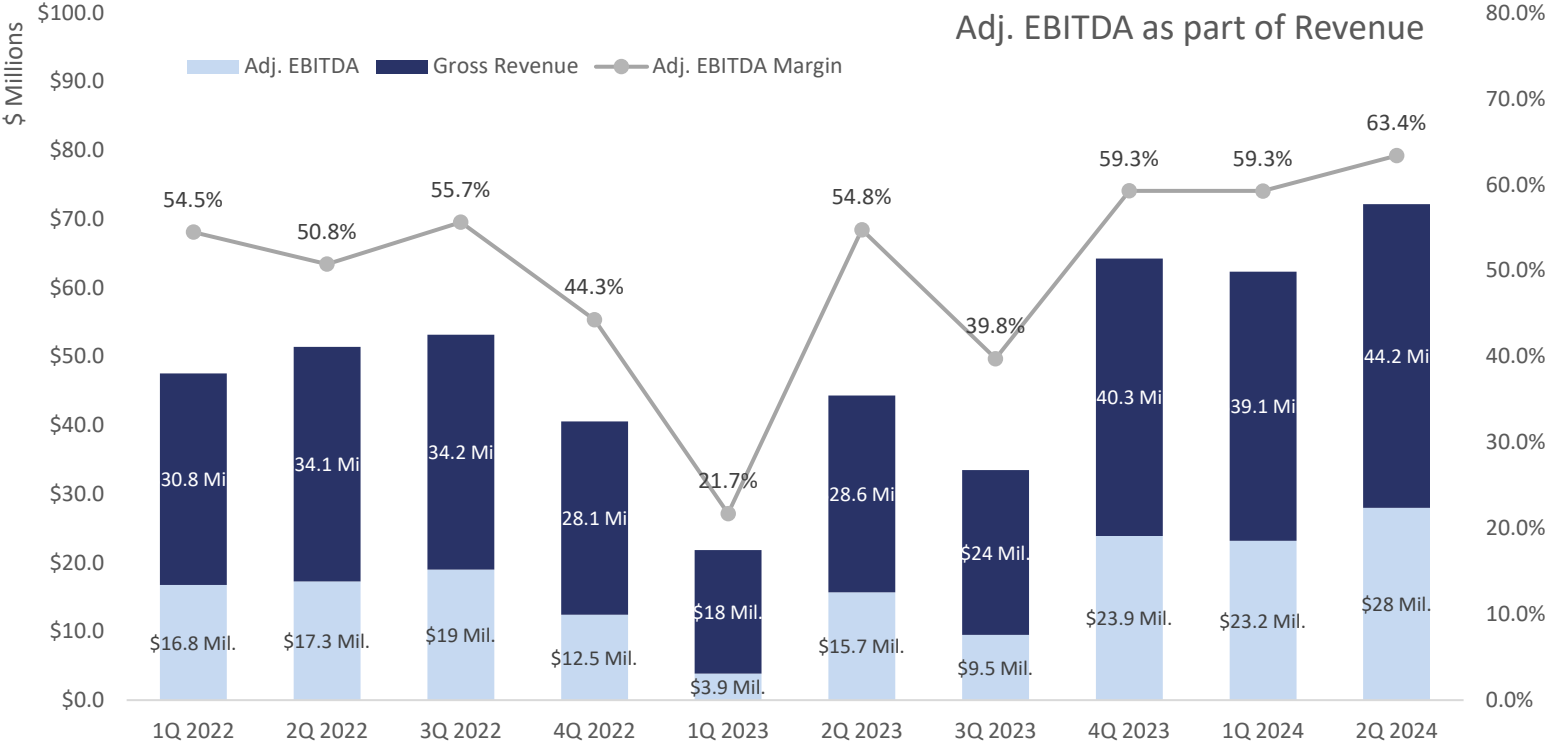
- **Strong Q2 results**, capitalizing on a resilient Capesize freight market.
- **Record profitability** in Q2 with EPS rising to \$0.68
- **Hedging activities** through FFA conversions drove our outperformance (about half of our second quarter days)
- **Hedges** likely to drive continued outperformance in Q3
- **Strong cash position** (\$2.1m / vessel), amidst ongoing shareholders rewards initiatives & fleet expansion
- **Debt to Capital ratio** maintained at levels below 50%<sup>3</sup>

Profitability	Q2	H1
Net Revenue	\$43.1m	\$81.4m
Adj. EBITDA	\$28.0m	\$51.2m
Net Income	\$14.1m	\$24.3m
Earnings per share	\$0.68	\$1.18
Balances		
Total assets	\$525.0m	
Cash & Cash Equiv. <sup>1</sup>	\$38.2m	
Debt <sup>2</sup>	\$252.5m	

# Robust Core Profitability



- TCE of \$25,365 per day for H1 2024, exceeding the average BCI figure by approximately 8%.
- Adj. EBITDA for H1 2024 reached \$51.2m, versus \$19.6m in H1 2023. Adjustments in EBITDA include the non-cash equity incentive plan charges & non-cash loss on debt extinguishment.
- Maintained an adjusted EBITDA margin of around 60% for a third consecutive quarter, illustrating effectiveness in converting revenue into operating profit

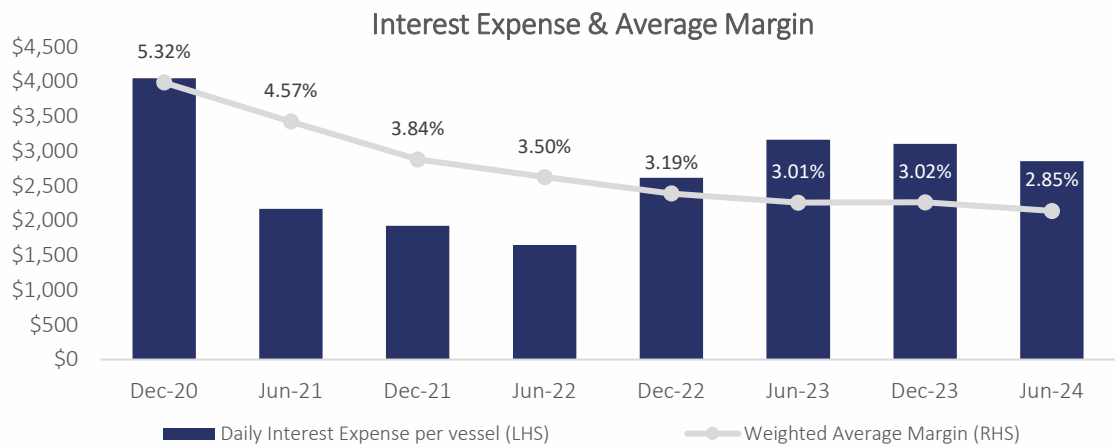
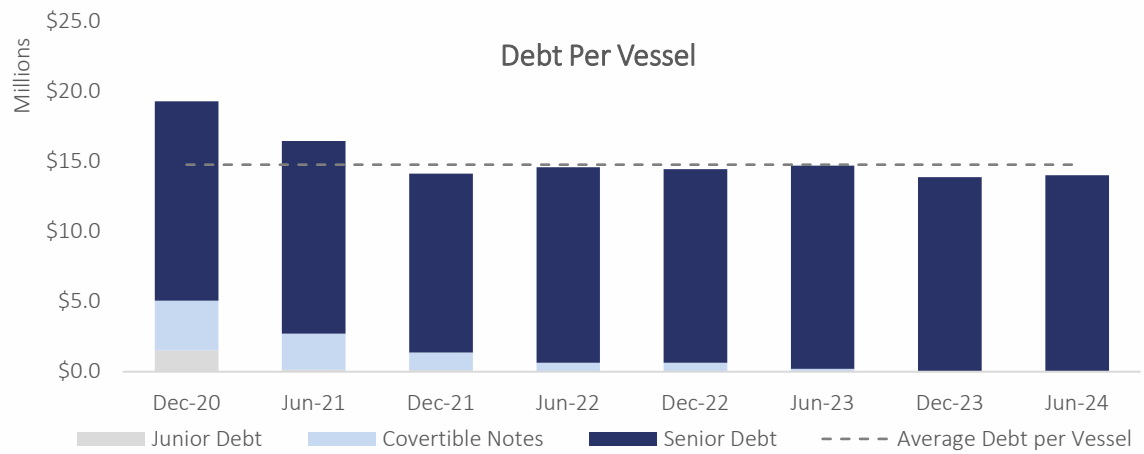




# Debt Optimization



- Debt outstanding approx. \$252.5m
- Fleet LTV at approx. 40%, highlighting our healthy balance sheet
- Debt per vessel currently standing at approx. \$14m vs. average market value of \$33.9m<sup>1</sup>
- Continuous improvement on debt profile & interest margin
- 93% of total debt covered by the scrap value<sup>2</sup> of the fleet
- \$2,850 daily cash interest expense per vessel, compared to \$3,070 in the Full Year 2023 period, despite base rate remaining largely constant
- Recent refinancings should further reduce interest margins over the next twelve months

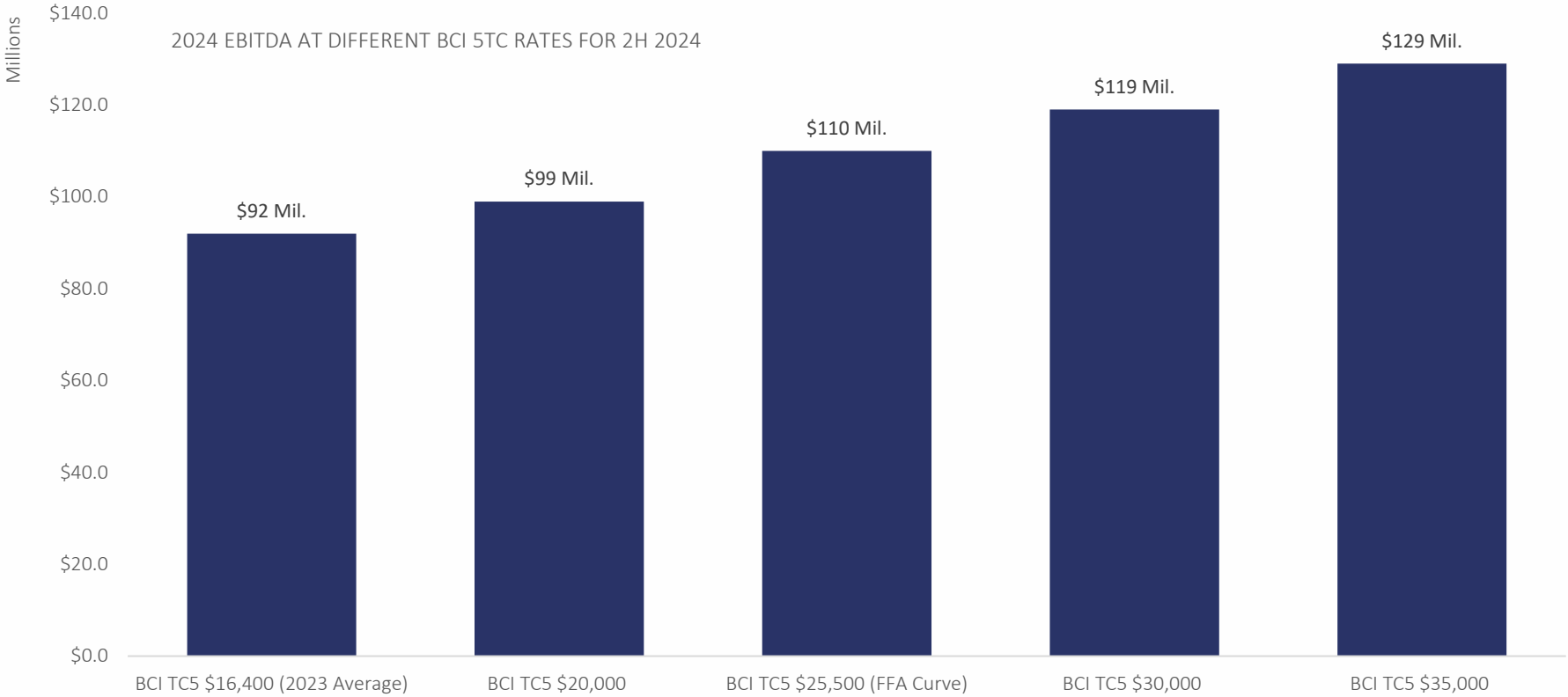


\* All debt figures are reported gross of deferred finance fees

# Enhanced Operating Leverage



- Seenergy is expected to strongly benefit from any upward movement in the Capesize market:
  - With H2 2024 TCE rates at the **average level of 2023**, FY 2024 EBITDA should reach ca. **\$92m**.
  - With H2 2024 TCE rates at **current FFAs<sup>1</sup>**, EBITDA should reach ca. **\$110m**.
  - With H2 2024 TCE rates at levels **between \$30,000 - \$35,000**, EBITDA should reach a figure between ca. **\$119m - \$129m**.

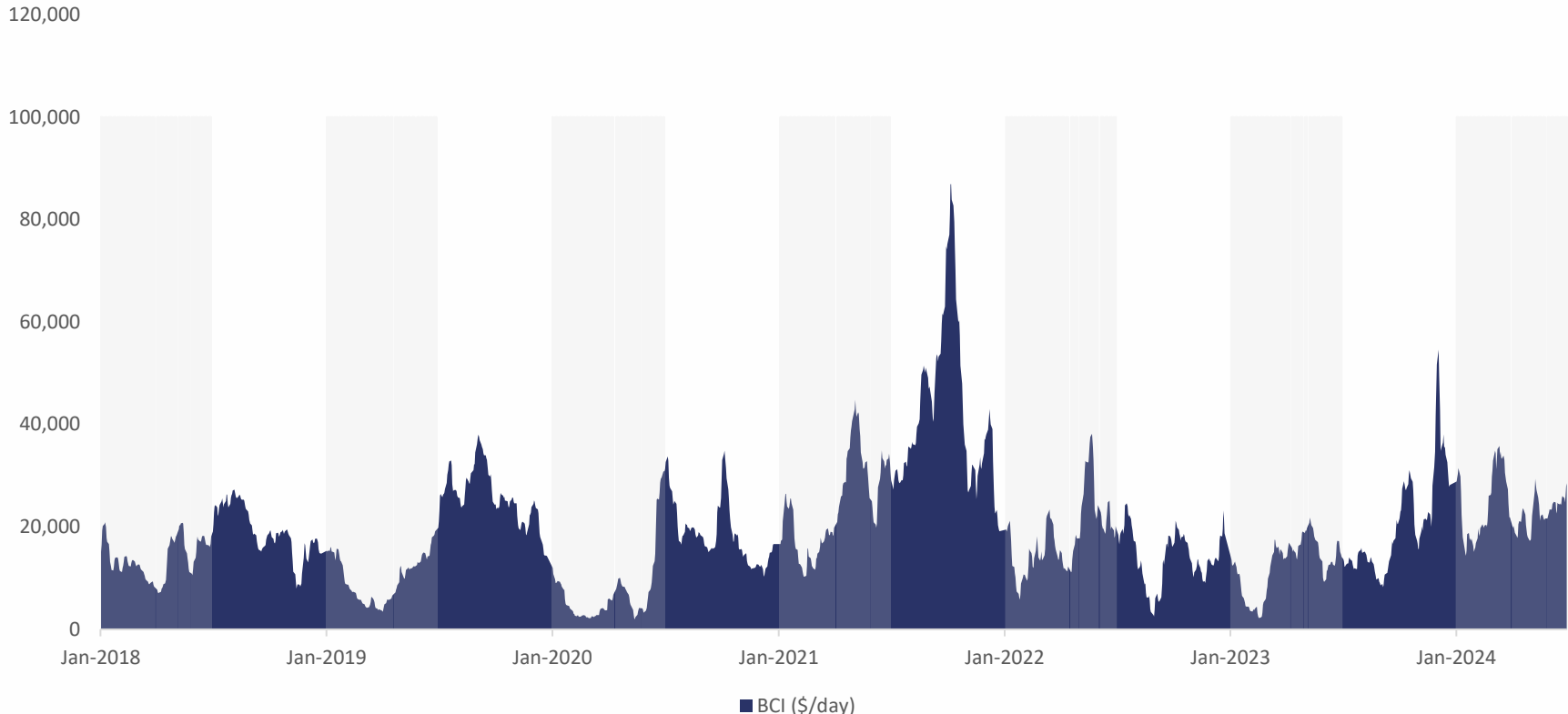


1. Based on FFA curve of July 29, 2024

# Resilient Capesize Freight Market



- Following the strongest first quarter in more than a decade, the positive momentum continued in the Capesize market with the Baltic Capesize Index averaging \$22,600 in Q2 2024.
- Strong growth in Brazilian iron ore exports, China coal imports and Bauxite volumes out of West Africa provided a strong demand backdrop against low fleet growth from incoming new vessel deliveries.
- FFA curve for Q3-Q4 2024 stands at about \$25,500 indicating a **solid 2024**.

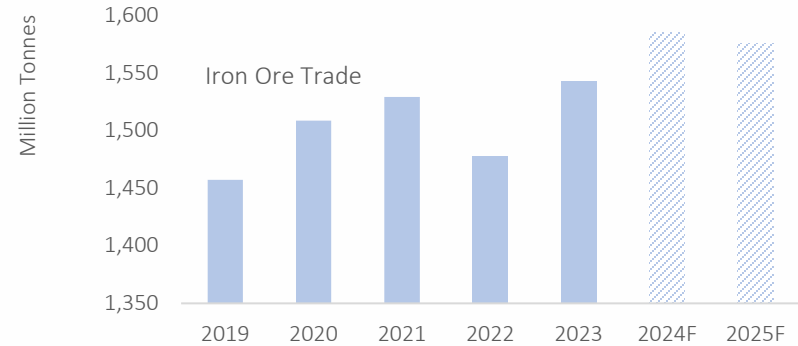


Source: Clarksons Research

# Positive Demand Outlook



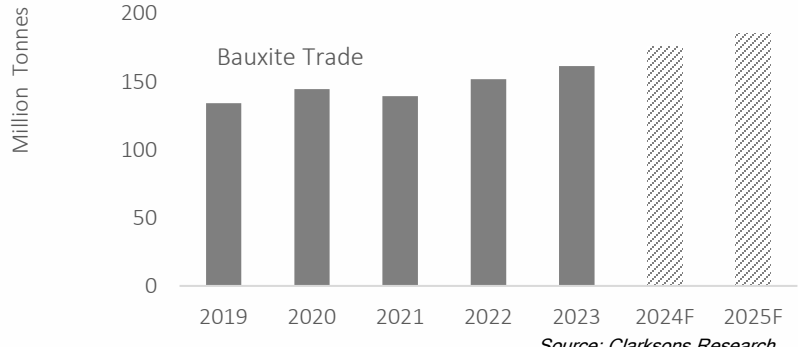
- After growing by 6% in 2023, **Iron Ore ton mile demand** expected to grow by **4.5% in 2024** with major miners expecting exports at the high end of their 2024 guidance.
- In accordance with regular seasonality, **global H2 2024 iron ore exports** expected to be higher than H1 2024.
- **Growing bauxite exports from Guinea** and iron ore exports out of Canada are adding meaningfully to ton-mile demand. Combined volume growth was 10 million tons in H1 2024 and forecasted to be 12 million tons for the rest of the year.
- Longer term, the Simandou Iron Ore mine in West Africa is expected to further boost to Capesize ton-mile demand.
- **Overall, the long-term demand picture for high quality iron ore and bauxite** is supported by **increased infrastructure investments** and the **trend towards green energy**.
- **China coal imports have grown by 12% year to date.** Beyond China, long term global Coal trade expected to remain strong due to increasing global energy demand.
- Overall, amidst slow fleet growth, **Capesize demand** is expected to remain on an **upward trajectory over the next years**.



Source: Clarksons Research



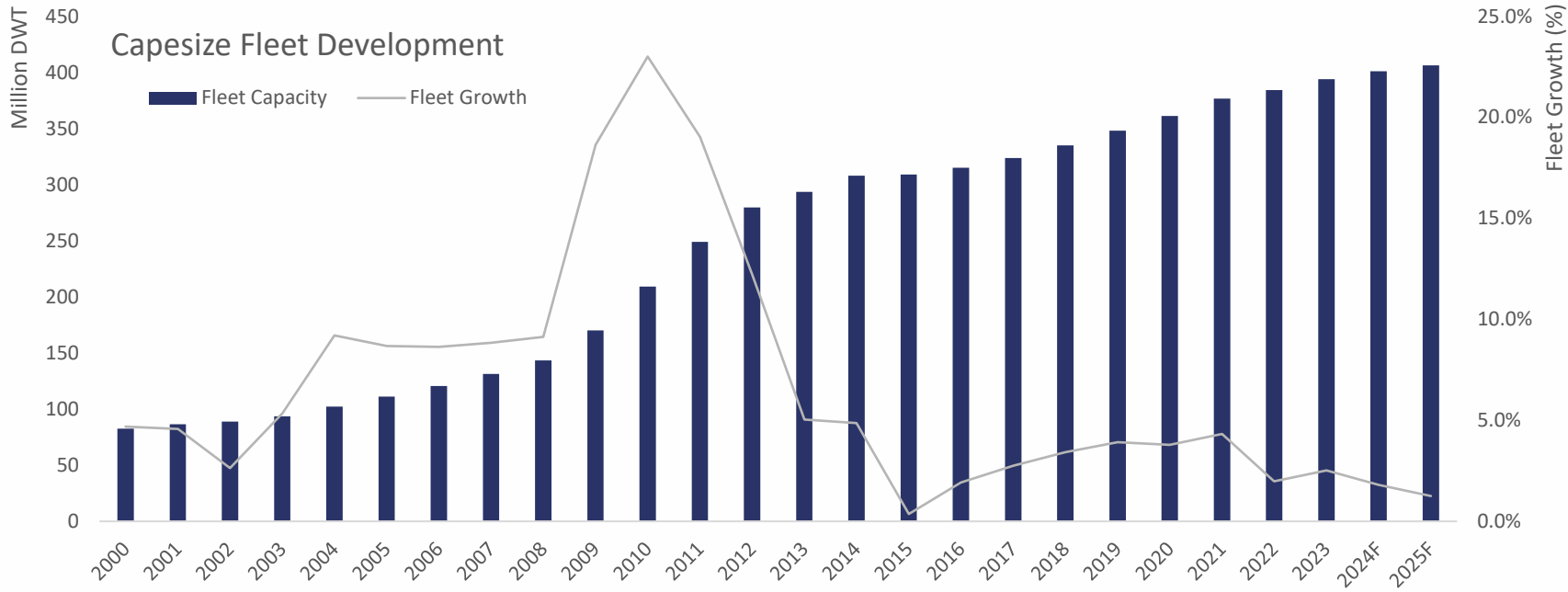
Source: Clarksons Research



Source: Clarksons Research

# Limited Effective Vessel Supply

- Orderbook for Capesize fleet remains at historically low levels (approx. 6.6%). Lack of shipyards' slots, uncertainty around environmental regulations and new propulsion technologies are **restricting newbuilding orders**.
- 11% of Capesize fleet is now over 18 years and many of these vessels could be demolished over the next two-three years.
- Effective supply of vessels is expected to remain restricted, as **slow-steaming** is the only alternative for older / less economical ships to reduce CO2 emissions and abide with the new environmental rules.
- **The Red Sea disruption** continues affecting total dry bulk fleet capacity, with the situation being unknown if it will improve soon.



Source: Clarksons Research

Thank you  
*seanergy*



# Appendix

Item	Description
Adjusted EBITDA	<p>Earnings Before Interest, Taxes, Depreciation and Amortization ("EBITDA") represents the sum of net income / (loss), net interest and finance costs, depreciation and amortization and, if any, income taxes during a period. EBITDA is not a recognized measurement under U.S. GAAP. Adjusted EBITDA represents EBITDA adjusted to exclude stock-based compensation, loss on forward freight agreements, net, loss on extinguishment of debt, and the non-recurring gains on sale of vessel, which the Company believes are not indicative of the ongoing performance of its core operations.</p> <p>EBITDA and adjusted EBITDA are presented as we believe that these measures are useful to investors as a widely used means of evaluating operating profitability. Management also uses these non-GAAP financial measures in making financial, operating and planning decisions and in evaluating the Company's performance. EBITDA and adjusted EBITDA as presented here may not be comparable to similarly titled measures presented by other companies. These non-GAAP measures should not be considered in isolation from, as a substitute for, or superior to, financial measures prepared in accordance with U.S. GAAP.</p>
TCE (Daily Time Charter Equivalent)	<p>TCE rate is defined as the Company's net revenue less voyage expenses during a period divided by the number of the Company's operating days during the period. Voyage expenses include port charges, bunker (fuel oil and diesel oil) expenses, canal charges and other commissions. The Company includes the TCE rate, a non-GAAP measure, as it believes it provides additional meaningful information in conjunction with net revenues from vessels, the most directly comparable U.S. GAAP measure, and because it assists the Company's management in making decisions regarding the deployment and use of our vessels and because the Company believes that it provides useful information to investors regarding our financial performance. The Company's calculation of TCE rate may not be comparable to that reported by other companies. The following table reconciles the Company's net revenues from vessels to the TCE rate.</p>



# EBITDA Reconciliation



<i>Amounts in \$ thousands</i>	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024
<b>Net (loss)/income</b>	<b>3,671</b>	<b>5,935</b>	<b>7,140</b>	<b>493</b>	<b>-4,185</b>	<b>678</b>	<b>-5,040</b>	<b>10,829</b>	<b>10,161</b>	<b>14,127</b>
Add: Net interest and finance cost	2,850	3,163	3,949	4,896	5,265	4,937	4,983	4,965	4,638	4,596
Add: Depreciation and amortization	6,265	7,034	7,497	7,501	7,077	7,103	7,110	7,541	6,846	7,065
Add: Taxes	-	-28	-	-	-	-	-	-	-	-
<b>EBITDA</b>	<b>12,786</b>	<b>16,104</b>	<b>18,586</b>	<b>12,890</b>	<b>8,157</b>	<b>12,718</b>	<b>7,053</b>	<b>23,335</b>	<b>21,645</b>	<b>25,788</b>
Add: stock-based compensation	2,679	1,163	2,920	423	3,680	2,447	2,474	546	1,479	1,538
Less: Gain on sale of vessel	-	-	-	-	-8,094	-	-	-	-	-
Add: Loss on extinguishment of debt	1,279	6	-	6	110	430	-	-	-	649
Less: Gain on debt refinancing	-	-	-	-	-	-	-	-	-	-
Less: Gain on forward freight agreements, net	36	36	335	10	50	94	4	40	78	26
Less: Gain on spin-off	-	-	-2,800	-	-	-	-	-	-	-
<b>Adjusted EBITDA</b>	<b>16,780</b>	<b>17,309</b>	<b>19,041</b>	<b>13,329</b>	<b>3,903</b>	<b>15,689</b>	<b>9,531</b>	<b>23,921</b>	<b>23,202</b>	<b>28,001</b>

# Daily TCE Reconciliation



<i>Amounts in \$ thousands, except for TCE and operating days</i>	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024
<b>Net revenues from vessels</b>	29,666	32,847	32,963	27,153	17,384	27,646	23,105	38,901	37,774	42,592
Less: Voyage Expenses	979	1,667	867	780	657	651	770	773	774	986
<b>Net Operating Revenues</b>	<b>28,687</b>	<b>31,180</b>	<b>32,096</b>	<b>26,373</b>	<b>16,727</b>	<b>26,995</b>	<b>22,335</b>	<b>38,128</b>	<b>37,000</b>	<b>41,606</b>
Operating Days	1,482	1,341	1,557	1,525	1,520	1,443	1,460	1,530	1,537	1,562
<b>Time Charter Equivalent Rate</b>	<b>19,357</b>	<b>23,251</b>	<b>20,614</b>	<b>17,294</b>	<b>11,005</b>	<b>18,708</b>	<b>15,298</b>	<b>24,920</b>	<b>24,073</b>	<b>26,636</b>